

Course Title	ECTS	Hours / week	Language of teaching	Professors	Programs
Analyse économique : macroéconomie	6	4	French	Thoenig Mathias ; Eyquem Aurélien	2 nd year
Artificial Intelligence in Business	3	2	English	Shrestha Y-R.	Management
Aspects juridiques du financement d'entreprise	3	2	French	Guex Jérôme	Management
Assurances sociales et prévoyance professionnelle suisses	6	4	French	Saïd L.	Management
B-to-B Marketing	6	4	English	Christen Markus	Management
** Créativité et design participatif (EPFL)	3	2	French	Aeberli Marius ; Missonier Stéphanie	Management; Economics
Comptabilité financière approfondie	6	4	French	Dousse Vincent	Management
Consolidated Financial Statements and External Control (Comptes de groupe et contrôle externe et exercices)	4.5	4	French / English	Bytyqi B ; Dousse Vincent	2 nd year
Critical Thinking	6	4	English	Szemerédi Zsuzsanna	Management; Economics
Designing Sustainable Behavior	3	2	English	Vogt S.	Management
Digital Business Processes and Enterprise Systems	6	4	English	Legner Christine	Management
Dramaturgie pour le monde professionnel	3	2	French	Sanchez Jurado Margarita	Management; Economics
Droit des affaires I	3	2	French	Junod Valérie	2 nd year
Droit des sociétés	3	2	French	Mustaki Guy	Management
** Ethics of Emerging Technologies (EPFL)	3	2	English	Ienca Marcello	Management; Economics
Economics of Health and Healthcare	6	4	English	Maurer Jürgen	Management; Economics
Economie de l'environnement	3	2	French	Houde Sébastien	Economics
Essentials and toolbox for future innovators	3	2	English	De Wolff Jean	Management; Economics
Finance d'entreprise	6	4	French	Kukenova M.	Management; Economics
Finances publiques	6	4	French	Zuchuat J.	Economics
Gestion des ressources humaines	3	2	French	Mendes A.	Management
Histoire de la pensée économique (SSP)	6	4	French	Maas Haaro	Management; Economics

** The registration deadline for EPFL courses is specified in the study plan: https://www.unil.ch/files/live/sites/hec/files/doc/bachelor/20230818_BSc3M.pdf

For this Autumn semester, the date is Wednesday, **September 27, 2023 12:00**.

Some courses may be taught during the same period (choose one of them) or limited to a maximum number of students, please check the syllabus. Students must register to all courses taken (including seminar, course without exam, written work, written or oral exam, ENEP, etc.). This list is subject to changes.

HEC Lausanne
Bachelor courses open for exchange students
Autumn 2023

Bachelor

Course Title	ECTS	Hours / week	Language of teaching	Professors	Programs
Information systems (Systèmes d'information)	6	4	French / English	Cherubini M., Gaspoz C.	2 nd year
Introduction à la gestion immobilière	6	4	French	Progin Barbara	Management
Introduction à la logique	6	4	French	Duparc Jacques	Management
Introduction aux Réseaux	3	2	French	Humbert Mathias	Management
Macroéconomie II	6	4	French	Berthold B.	Economics
Microeconomics II	6	4	English	Gallo O. , Ramezani R.	Economics
Organisation Industrielle (BSc)	6	4	French	Strimbu Octavian Petru	Management; Economics
Organizational soft-skills: From presentation techniques to group management	3	2	English	Marewski Julian	Management
Prévention et gestion des conflits juridiques	3	2	French	Landrove Juan Carlos	Management
Principles of marketing (Principes de marketing)	6	4	French / English	Czellar Sandor	2 nd year
Quantitative Macroeconomics	3	2	English	Eyquem A.	Economics
Sciences de la décision	6	6	French	Stauffer Gautier	2 nd year
Statistique et économétrie I et exercices	6	4	French	Riederer Stéphane	2 nd year
** The Ethics and Law of Artificial Intelligence (EPFL)	3	2	English	Rochel Johan Robert	Management; Economics

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In addition to the Bachelor's courses listed above, you can choose one or more of the following Master's courses. To register for these Master courses, please write to Ms. Inès Rosati until **September 27, 2023** : hec.incoming@unil.ch

Course Title	ECTS	Hours / week	Language of teaching	Professors	Conditions	Programs
Entrepreneurship, Innovation and Control Systems	3	4h every 15 days	English	Davila A.		Master Management
Global Marketing	3	4	English	Thilo Eckardt	Max 5 students. 1/2 page motivation letter with marketing background to send to thilo.eckardt@unil.ch until Sunday 17, 2023 23:59 .	Master Management
Leadership Development	3		English	Bendahan S.		Master Management
Strategic Marketing	6	4	English	Isabelle Engeler	Students must pass the ENEP exam during the official exam session	Master Management
Unethical Decision Making - Basics	3	2	English	Guido Palazzo		Master Management

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