

Course Name	ECTS	Hours / week	Language of teaching	Semester	Professor	Confirmed	Program details
Algorithmes et Pensée Computationnelle	6	4	French	Autumn	Garbinato Benoît	OK	BSc in Management
Analyse de la décision	6	6	French	Autumn	van Ackere Ann	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Analyse économique : macroéconomie	6	6	French	Autumn	Thoenig Mathias	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Applied Organizational Behavior and Management I	3	2	English	Autumn	Marewski Julian	OK	BSc in Management
Aspects juridiques du financement d'entreprise	3	0	French	Autumn	Robert-Nicoud Gilles	OK	BSc in Management
Business Processes and Information Systems	6	4	English	Autumn	Legner Christine	OK	BSc in Management
Comptabilité financière approfondie	6	4	French	Autumn	Dousse Vincent	OK	BSc in Management
Comptes de groupe et contrôle externe	4.5	4	French	Autumn	André Paul	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Dramaturgie pour le monde professionnel	3	2	French	Autumn	Sanchez Jurado Margarita	OK	BSc in Management BSc in Economics
Droit des affaires I	3	2	French	Autumn	Junod Valérie	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Droit des sociétés	3	2	French	Autumn	Mustaki Guy	OK	BSc in Management
Finance d'entreprise	6	5	French	Autumn	Nikolov Boris	OK	BSc in Management BSc in Economics
Finances publiques	6	4	French	Autumn	St-Amour Pascal	OK	BSc in Economics
Financial Statement Analysis	3	2	English	Autumn	Morricone Serena	OK	BSc in Management BSc in Economics
Gestion des Ressources Humaines: Théorie et Pratique	6	4	French	Autumn	Von Wittich Daniel	OK	BSc in Management
Human Branding	3	2	English	Autumn	Morhart Felicitas	OK	BSc in Management
Industrial Organization (BSc)	6	4	English	Autumn	Von Ungern-Sternberg Thomas	OK	BSc in Management BSc in Economics
Integrated Marketing Communication	3	2	English	Autumn	Schlager Tobias	OK	BSc in Management
Introduction à la gestion immobilière	6	4	French	Autumn	Progin Barbara	OK	BSc in Management
Introduction à la logique	6	4	French	Autumn	Duparc Jacques	OK	BSc in Management
Introduction au système d'assurances sociales en Suisse	3	2	French	Autumn	Arnold Séverine	OK	BSc in Management

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Introduction to Business Ethics	3	2	English	Autumn	Haack Patrick	OK	BSc in Management
Les essentiels et la boîte à outils pour futurs innovateurs	3	2	French	Autumn	Karcher Yves	OK	BSc in Management
Macroéconomie II	6	4	French	Autumn	St-Amour Pascal	OK	BSc in Economics
Microeconomics II	6	4	English	Autumn	Klaus Bettina	OK	BSc in Economics
New product and service development	3	2	English	Autumn	Leclerc Fabrice	OK	BSc in Management
Personal Development	3	2	English	Autumn	Fiori Marina	OK	BSc in Management BSc in Economics
Practical Operations Management	6	4	English	Autumn	Luong Yan Olivier	OK	BSc in Management
Prévention et gestion des conflits juridiques	3	2	French	Autumn	Landrove Juan Carlos	OK	BSc in Management
Principes de marketing	6	4	French	Autumn	Czellar Sandor	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Quantitative Macroeconomics	3	2	English	Autumn	Tischbirek Andreas	OK	BSc in Economics
Salesforce Management	3	2	English	Autumn	Alavi Sascha	OK	BSc in Management
Statistique et économétrie I	6	4	French	Autumn	Bruhin Adrian	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Systèmes d'information	3	2	French	Autumn	Pigneur Yves	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Theater Skills for Management	3	2	English	Autumn	Spencer James	OK	BSc in Management BSc in Economics
Microeconomic analysis (Analyse économique : microéconomie)	6	4	French & English	Spring	Bruhin Adrian	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Asset Management: Théorie et Pratique	3	2	French	Spring	Alessandrini Fabio	OK	BSc in Management
Atelier d'entrepreneuriat	6	4	French	Spring	Reichenthal Nadine	OK	BSc in Management
B-to-B Marketing	6	4	English	Spring	Alavi Sascha	OK	BSc in Management
Business Intelligence and Analytics	4.5	4	French	Spring	Fritscher Boris	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Communication et Leadership	4.5	4	French	Spring	Schmid Mast Marianne	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Concurrence et réglementation : séminaire de microéconomie appliquée	3	2	English	Spring	Joao Montez	OK	BSc in Economics
Contemporary Challenges in Management Control	3	2	English	Spring	Mikes Anette	OK	BSc in Management
Corporate Sustainability : The Environmental Perspective	3	2	English	Spring	Ionescu Aileen Margaret	OK	BSc in Management

Some courses may be taught at the same time or limited to a number of students. This list is subject to changes.

February 2018

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Cours de clôture: «HEC Business Game»	6	4	French	Spring	Estier Thibault	OK	BSc in Management
Cyberespace et Internet	6	4	French	Spring	Ghernaouti Solange	OK	BSc in Management
Dramaturgie pour le monde professionnel	3	2	French	Spring	Sanchez Jurado Margarita	OK	BSc in Management BSc in Economics
Droit des affaires II	3	2	French	Spring	Menoud Valérie	OK	BSc in Management
Economics of Health and Healthcare	6	4	English	Spring	Maurer Jürgen	OK	BSc in Management BSc in Economics
Entrepreneurial finance and the new venture funding process	6	3	English	Spring	Delafontaine André	OK	BSc in Management
Ethique et Marketing	3	2	French	Spring	Uhlmann Vincent	OK	BSc in Management
Financial Markets	6	4	English	Spring	Goyal Amit	OK	BSc in Management BSc in Economics
Fiscalité	6	4	French	Spring	Vuilleumier Frédéric	OK	BSc in Management
Fondamentaux de contrôle de gestion et exercices	4.5	4	French	Spring	Oyon Daniel	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Gestion de projets	6	4	French	Spring	Missonier Stéphanie	OK	BSc in Management
Gestion des Opérations I	3	2	French	Spring	Weiss Jordi	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
International Money and Finance	6	4	English	Spring	Bacchetta Philippe	OK	BSc in Management BSc in Economics
International Trade and European Integration	6	4	English	Spring	Brühlhart Marius	OK	BSc in Economics
Judgment and Decision Making	3	2	English	Spring	Hoffrage Ulrich	OK	BSc in Management
La prévoyance professionnelle suisse	3	2	French	Spring	Arnold Séverine	OK	BSc in Management
Lancement et développement de start-ups : Méthodes d'analyse et expérience pratique	3	0	French	Spring	Darbellay Yves	OK	BSc in Management
La ville de demain : Vision stratégique - partie 1: implications pour les commerces de proximité	6	4	French	Spring	Fabrice Leclerc	OK	BSc in Management BSc in Economics
Marketing Research	6	4	English	Spring	Czellar Sandor	OK	BSc in Management
Marketing stratégique	3	2	French	Spring	Uhlmann Vincent	OK	BSc in Management
Merchandising	3	2	French	Spring	Alain Debenedetti	OK	BSc in Management
Personal Development	3	2	English	Spring	Fiori Marina	OK	BSc in Management BSc in Economics
Principes de finance	6	5	French	Spring	Rockinger Michael	OK	BSc in Management - Core Courses BSc in Economics - Core Courses

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Principes de politique d'entreprise	3	2	French	Spring	Amer Maistriau Estefania	OK	BSc in Management
Psychological Foundations of Economics	6	4	English	Spring	Schmitz Jan	OK	BSc in Management BSc in Economics
Recherche Empirique en Management et en Economie	6	4	French	Spring	Lalive Rafael	OK	BSc in Management BSc in Economics
Retailing	3	2	French	Spring	Debenedetti Alain	TBC	BSc in Management
Risk Management	3	2	French	Spring	Wagner Joël	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Séminaire: Jugement et prise de décision	3	2	French	Spring	Hoffrage Ulrich	OK	BSc in Management
Séminaire: La gestion immobilière en pratique	6	4	French	Spring	Progin Barbara	OK	BSc in Management
Service Operations Management	3	2	English	Spring	Iunius Ray Florian	OK	BSc in Management
Services Marketing	3	2	English	Spring	Hellwig Katharina	OK	BSc in Management
Statistique et économétrie appliquées: introduction	3	2	French	Spring	Bermperoglou Dimitrios	OK	BSc in Management - Core Courses BSc in Economics - Core Courses
Statistique et économétrie II	6	4	French	Spring	Renne Jean-Paul	OK	BSc in Economics
Théorie et politique monétaires	3	2	French	Spring	Reynard Samuel	OK	BSc in Economics