

HEC Lausanne

Master courses 2018-2019 open for exchange students

Autumn 2018

Master

| Course Name | ECTS | Hours / week | Language of teaching | Professor | Program details |
|--|------|--------------|----------------------|--------------------------|--|
| Accounting and Financial Statement Analysis | 6 | 4 | English | Doukakis Leonidas | MLaw in Law and Economics |
| Actuarial Modelling | 6 | 4 | English | Hashorva Enkelejd | MSc in Actuarial Science |
| Advanced Financial Analysis | 3 | 2 | English | André Paul | MLaw in Law and Economics |
| Advanced Human Resources Management | 6 | 4 | English | Salamin Alain | MSc in Management |
| Alternative Investments | 6 | 4 | English | Goyal Amit | MSc in Finance |
| Applied Mathematics | 1.5 | 1 | English | Raghavan Madhav | MSc in Economics |
| Asset and Liability Management for Actuaries | 6 | 4 | English | Wagner Joël | MSc in Actuarial Science |
| Asset & Liability Management: Insurance and Pension Funds | 3 | 2 | English | Michoud Didier | MSc in Finance |
| Audit externe | 6 | 4 | French | Delaloye Pierre | MLaw in Law and Economics |
| Behavioral Economics | 6 | 4 | English | Santos Pinto Luis Pedro | MSc in Economics MSc in Management |
| Behaviour Change Marketing for Public and Non-Profit Organisations | 3 | 2 | English | Bezençon Valéry | MSc in Management |
| Blockchain and Distributed Ledgers | 3 | 2 | English | Treccani Adrien | MSc in Finance |
| Business and Human Rights | 3 | 2 | English | Baumann-Pauly Dorothée | MSc in Management |
| Business and Society - Corporate Sustainability | 6 | 4 | English | Strebel Heidi | MLaw in Law and Economics MSc in Management |
| Business Case en Marketing | 6 | 4 | French | Uhlmann Vincent | MSc in Management |
| Business Model, Design and Innovation | 6 | 4 | English | Pigneur Yves | MSc in Information Systems |
| CFA Global Investment Research Challenge | 6 | 4 | English | Schuerhoff Norman | MSc in Finance |
| Competitive Strategy | 6 | 4 | English | Amer Maistriau Estefania | MSc in Management |
| Computational Tools for Actuaries | 6 | 4 | English | Zucchinetti Giovanni | MSc in Actuarial Science |
| Conceptual Modelling for Business Analytics | 6 | 4 | English | Niemi Tapio | MSc in Management |
| Contrôle stratégique | 6 | 4 | French | Oyon Daniel | MLaw in Law and Economics |
| Corporate Finance (MSc in Finance) | 6 | 4 | English | Dimopoulos Theodosios | MSc in Finance |
| Credibility Theory | 3 | 4 | English | Smith Nathaniel | MSc in Actuarial Science |
| Data Analytics for Decision Making | 6 | 4 | English | Zuber Jacques | MSc in Management |
| Data Mining (UNINE) | 6 | 4 | English | Ciorascu Iulian | MSc in Information Systems |
| Datascience for Finance | 6 | 5 | English | Pierret Diane | MSc in Finance |
| Development Economics | 6 | 4 | English | Esposito Elena | MSc in Economics |

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| Digital Transformation in B to B | 3 | 2 | English | Lacoste Sylvie | MSc in Management |
| Droit commercial | 6 | 4 | French | Richa Alexandre | MLaw in Law and Economics |
| Droit de la consommation | 3 | 2 | French | Fornage Anne-Christine | MLaw in Law and Economics |
| Droit des assurances privées | 6 | 4 | French | Brulhart Vincent | MLaw in Law and Economics |
| Droit des obligations | 6 | 4 | French | Junod Valérie | MLaw in Law and Economics |
| Droit du commerce international | 6 | 4 | French | Druckman Karen Topaz | MLaw in Law and Economics |
| Droit et éthique de la formation d'avocat | 3 | 2 | French | Bénédict Jérôme | MLaw in Law and Economics |
| Droit fiscal du patrimoine | 6 | 4 | French | Noël Yves | MLaw in Law and Economics |
| Droit pénal | 3 | 2 | French | Dongois Nathalie | MLaw in Law and Economics |
| Droit public | 3 | 2 | French | Neuenschwander Anouk | MLaw in Law and Economics |
| Dynamic Macroeconomic Models | 6 | 4 | English | Cahn Christophe | MSc in Economics |
| Earnings Management, Creative Accounting and Financial Scandals | 3 | 2 | English | Doukakis Leonidas | MLaw in Law and Economics |
| Ecology and Evolution | 6 | 4 | English | Lehmann Laurent | MSc in Economics MSc in Management |
| Econometrics | 7.5 | 5 | English | Pellizzari Michele | MLaw in Law and Economics MSc in Economics |
| Economic Analysis and Communication | 6 | 2 | English | Von Ungern-Sternberg Thomas | MSc in Economics |
| Economic Policy Seminar | 6 | 4 | English | Sakalli Seyhun Orcan | MSc in Economics |
| Empirical Methods for Lawyers | 6 | 4 | English | Thoeni Christian | MLaw in Law and Economics |
| Enterprise Systems Integration | 6 | 4 | English | Estier Thibault | MSc in Information Systems |
| Entraide judiciaire internationale en matière pénale | 3 | 2 | French | Moreillon Laurent | MLaw in Law and Economics |
| Entrepreneurship and Strategy | 6 | 4 | English | Petty Jeffrey | MSc in Management MSc in Finance |
| Experimental Methods | 6 | 4 | English | Hakimov Rustamdjan | MSc in Economics MSc in Management |
| Finance Ethics | 3 | 2 | English | Fiole Eelco | MLaw in Law and Economics MSc in Finance |
| Financial Accounting | 6 | 4 | English | Demers Elizabeth | MSc in Actuarial Science MSc in Finance |
| Fiscalité de l'entreprise - impôts directs | 3 | 2 | French | Danon Robert | MLaw in Law and Economics |
| Fiscalité internationale | 3 | 2 | French | Danon Robert | MLaw in Law and Economics |

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| Forecasting | 3 | 2 | English | Orso Samuel | MSc in Management |
| Global Marketing | 3 | 2 | English | Eckardt Thilo | MSc in Management |
| Health Economics | 6 | 4 | English | Dusheiko Mark | MSc in Economics |
| Heuristic Decision Making Strategies | 6 | 4 | English | Marewski Julian | MSc in Management |
| Information Security & Privacy | 6 | 2 | English | Huguenin Kevin | MSc in Information Systems |
| Innovation Law | 3 | 2 | English | Junod Valérie | MLaw in Law and Economics |
| Insurance Accounting | 3 | 2 | English | Maeder Philippe | MSc in Actuarial Science |
| Insurance Analytics | 3 | 2 | English | poste vacant/prof. externe | MSc in Actuarial Science |
| Insurance Economics | 3 | 2 | English | Wagner Joël | MSc in Actuarial Science |
| Interaction Design | 6 | 4 | English | Cherubini Mauro | MSc in Information Systems |
| International Trade | 6 | 4 | English | Milet Emmanuel | MSc in Economics |
| Introduction à la finance | 6 | 4 | English | Alessandrini Fabio | MLaw in Law and Economics |
| Introduction to Distributed Systems | 6 | 4 | French | Garbinato Benoît | MSc in Information Systems |
| Investments | 6 | 5 | English | Goyal Amit | MSc in Actuarial Science MSc in Finance |
| IT Strategy and IS Governance | 6 | 4 | English | Missonier Stéphanie | MSc in Information Systems |
| La philanthropie et ses principaux enjeux juridiques | 3 | 2 | French | Neri-Castracane Giulia | MLaw in Law and Economics |
| La recherche dans tous ses états | 3 | 2 | French | Preissmann Delphine | MLaw in Law and Economics |
| Labor Economics and Policy | 3 | 2 | English | Lalive Rafael | MSc in Economics |
| Life Contingencies II | 6 | 4 | English | Dufresne François | MSc in Actuarial Science |
| Life Insurance Actuarial Controlling | 3 | 2 | English | Maeder Philippe | MSc in Actuarial Science |
| Luxury Marketing | 3 | 3 | English | Geerts Angy | MSc in Management |
| Machine Learning In Business Analytics | 6 | 4 | English | Boldi Marc-Olivier | MSc in Management |
| Macro Finance | 3 | 2 | English | St-Amour Pascal | MSc in Economics |
| Macroeconomic Policy | 6 | 4 | English | Pappadà Francesco | MSc in Economics |
| Macroeconomics | 7.5 | 5 | English | Pintus Patrick | MSc in Economics |
| Macroeconomics of Financial Crises | 6 | 4 | English | Tischbirek Andreas | MSc in Economics |
| Managerial Decision Making | 6 | 4 | English | Hoffrage Ulrich | MLaw in Law and Economics MSc in Management |
| Marketing Science | 6 | 4 | English | Christen Markus | MSc in Management |
| Market Microstructure | 3 | 3 | English | Neklyudov Artem | MSc in Finance |
| Mathematics for Economic Policy | 1.5 | 1 | English | Raghavan Madhav | MSc in Economics |

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| Mathematics for Economics and Finance | 6 | 5 | English | Schuerhoff Norman | MSc in Economics MSc in Finance |
| Mathematics of Compound Interest | 3 | 2 | English | Arnold Séverine | MSc in Actuarial Science |
| Mathématiques des caisses de pension | 3 | 2 | French | Arnold Séverine | MSc in Actuarial Science |
| Médiation civile et commerciale | 6 | 4 | French | Lévy Cinthia | MLaw in Law and Economics |
| Mergers, Acquisitions, and Corporate Restructurings | 6 | 4 | English | Nikolov Boris | MSc in Finance |
| Méthodes en droit des affaires | 6 | 0 | French | Philippin Edgar | MLaw in Law and Economics |
| Microeconomics | 7.5 | 5 | English | Klaus Bettina | MSc in Economics |
| Microeconomics & Game Theory | 6 | 4 | French | Thoeni Christian | MLaw in Law and Economics |
| Normes comptables internationales (IFRS) | 3 | 2 | French | Barbe Odile | MLaw in Law and Economics |
| Optimization Methods in Management Science | 6 | 4 | English | Oeuvray Rodrigue | MSc in Management MSc in Finance |
| Organizational Theory and Decision Making | 6 | 4 | English | Zehnder Christian | MSc in Economics MSc in Management |
| Power and Leadership | 6 | 4 | English | Schmid Mast Marianne | MSc in Management |
| Prévoyance professionnelle suisse | 3 | 2 | French | Schneider Jacques-André | MSc in Actuarial Science |
| Pricing Strategies | 6 | 4 | English | Mata José | MSc in Management |
| Principles of Finance | 6 | 4 | English | Brisley Neil | MSc in Actuarial Science |
| Private Equity & Venture Capital | 6 | 4 | English | Dimopoulos Theodosios | MSc in Finance |
| Probabilistic Algorithms (UNINE) | 6 | 0 | English | poste vacant/prof. externe | MSc in Information Systems |
| Probability and Stochastic Processes | 6 | 4 | English | Albrecher Hansjoerg | MSc in Actuarial Science |
| Procédure civile | 6 | 4 | French | Haldy Jacques | MLaw in Law and Economics |
| Procédure et juridiction administrative | 6 | 4 | French | Bovay Benoît | MLaw in Law and Economics |
| Procédure pénale | 6 | 4 | French | Macaluso Alain | MLaw in Law and Economics |
| Programming Tools in Data Science | 6 | 4 | English | Orso Samuel | MSc in Management |
| Propriété intellectuelle | 6 | 4 | French | Cherpillod Ivan | MLaw in Law and Economics |
| Quantitative Asset and Risk Management II | 6 | 4 | English | Alessandrini Fabio | MSc in Finance |
| Quantitative Methods for Actuaries | 6 | 5 | English | Gruetzner Guido | MSc in Actuarial Science |
| Quantitative Methods for Management | 6 | 4 | English | Reboulleau Jérôme | MSc in Management |
| Regulatory Economics | 3 | 2 | English | Thoeni Christian | MLaw in Law and Economics MSc in Economics |
| Séminaire de droit des affaires | 6 | 0 | French | Chenau Jean-Luc | MLaw in Law and Economics |

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| Séminaire de fiscalité | 3 | 2 | French | Glauser Pierre-Marie | MLaw in Law and Economics |
| Séminaire de restructuration financière | 3 | 2 | French | Tzand Philippe | MLaw in Law and Economics |
| Stratégies légales internationales I | 3 | 2 | French | Steinmann Thomas | MLaw in Law and Economics MSc in Management |
| Stratégies légales internationales II | 3 | 2 | French | Steinmann Thomas | MLaw in Law and Economics MSc in Management |
| Strategic Marketing | 6 | 4 | English | Lacoste Sylvie | MSc in Management |
| Stratégie d'entreprise | 6 | 4 | French | Monnier Jérôme | MLaw in Law and Economics |
| Strategy and Development Modes | 6 | 4 | English | Castaner Xavier | MSc in Management |
| Supply Chain Management and its Latest Trends | 6 | 4 | English | Hintsa Juha | MSc in Management |
| Taxation of Multinational Enterprises | 3 | 2 | English | Chand Vikram | MLaw in Law and Economics |
| The Major Transition in Evolution | 1.5 | 1 | English | Keller Laurent | MSc in Economics |
| Topics in Finance | 3 | 2 | English | Balocchi Giuseppe | MLaw in Law and Economics MSc in Actuarial Science MSc in Finance |
| Total Rewards : from Practice to Theory | 6 | 4 | English | Salamin Alain | MSc in Management |
| Unethical Decision Making - Advanced | 3 | 2 | English | Hoffrage Ulrich | MLaw in Law and Economics MSc in Management MSc in Finance |
| Unethical Decision Making - Basics | 3 | 2 | English | Palazzo Guido | MLaw in Law and Economics MSc in Management MSc in Finance |

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